

AURÉLIEN KLOPFENSTEIN

Paris School of Economics
Office R3-68
48 boulevard Jourdan
75014 Paris, France

aurelien.klopfenstein@psemail.eu
<https://aurelienklopfenstein.com/>
Last updated: September 13, 2026

EMPLOYMENT

Université Paris 1 Panthéon-Sorbonne Teaching and Research Fellow in Economics	2026-2027
--	-----------

EDUCATION

Paris School of Economics (PSE) & École Normale Supérieure (ENS-PSL) Ph.D. in Cognitive Psychology – Supervision: Maël Lebreton and Nicolas Jacquemet – Affiliated to PSE through the Opening Economics Research Chair	Since 2022
Norwegian School of Economics (NHH) Visiting Research Student at FAIR, Department of Economics (sponsor: Bertil Tungodden)	Winter 2026
École Normale Supérieure (ENS-PSL) M.Sc. in Cognitive Science	2021-2022
École Polytechnique B.Sc. and M.Sc. in Mathematics and Computer Science	2018-2022
Paris Nanterre University B.A. in Philosophy	2019-2020
Lycée Henri IV Intensive Program in Mathematics, Computer Science and Physics (MPSI/MP*)	2016-2018

RESEARCH INTERESTS

Primary: Behavioral Economics, Cognitive Psychology

Secondary: Prosocial Behavior, Belief Formation

WORKING PAPERS

Looking bad or feeling guilty? The effects of intentions and outcomes on memory (JMP)

Presentations: ESA European Meeting (2026), TIBER Symposium (2026), Paris Behavioral Economics Symposium (2026), PSE (2026), NHH (2026), ASFEE annual conference (2026), Doctorissimes (poster, 2025), 2nd Summer School in Experimental and Behavioral Economics, University of Crete (poster, 2025)

Impact investing and strategic uncertainty with Maël Lebreton (PSE) and Olivier David Zerbib (CREST)

Presentations: ASFEE early career workshop (2025), PSE (2025)

PUBLICATIONS

Klopfenstein, A., and Mercier, H. (2026). **Explaining is not enough: Appealing explanations should also be surprising.** *Psychonomic Bulletin & Review* 33, 35.

SELECTED WORK IN PROGRESS

Pluralistic knowledge: large scale evidence on the accuracy of social norm perceptions with Adriana Gaviria (Loyola Behavioral Lab), Anxo Sánchez (UC3M), Nicolas Jacquemet (PSE), Antonio Alfonso (LBL), José Ignacio Rivero (UCU), Marcos Cardozo (UCU), Alejandra Vasquez (UACH), Enrico Osi (Ateneo), Hande Erkut (WZB), and Filippos Exadaktylos (UB)

Institutional embeddedness shapes cooperative norms with Filippos Exadaktylos (UB), Nicolas Jacquemet (PSE), and many authors from the DICE project

GRANTS

Mobility grant (from PSE)	2025
Full 4th year PhD grant (from the Opening Economics Research Chair at PSE)	2025
4000€ research grant (from the EUR-PgSE Research Fund)	2023
PhD Scholarship (from École Polytechnique)	2022-2025

TEACHING

Paris School of Economics

Introduction to Artificial Intelligence Autumn 2025, 2026
Lecturer, graduate level

Introduction to Game Theory Spring 2027
Teaching assistant to Jean-François Caulier, graduate level

Winter School in Economics & Psychology Spring 2025
Mentoring and supervision, graduate level

Université Paris 1 Panthéon-Sorbonne

Introduction to Econometrics (“magistère” excellence track) Spring 2027
Teaching assistant to Nicolas Jacquemet, undergraduate level

Introduction to Econometrics Spring 2023, 2024, 2027
Teaching assistant to Catherine Doz, undergraduate level

PROFESSIONAL SERVICE

Reviewing for conferences: Doctorissimes (2025, 2026)

SOFTWARE

Python, R, Django, HTML/CSS/Javascript, $\text{\LaTeX}$, Quarto, Stan

LANGUAGES

French (native), English (fluent), Spanish (intermediate)